



# Introduction to QED Group

2023

Supporting decarbonisation through market development, project delivery, legal and contractual expertise.



# Welcome

I'm delighted to welcome you to QED Group and to introduce our thriving business.

We have evolved and grown over the years from our heritage in Energy consultancy, to the commercial professional services organisation we are today; supporting the world's pioneering governments and organisations to fulfil their decarbonisation ambitions.

This is a pivotal moment for our world as we take responsibility for our environmental impact and deliver positive change. QED Group is committed to supporting our clients in achieving their goals, as well as playing our own part in environmental protection and sustainability.

As a business we are proud to measure our success by the long-standing client relationships we maintain and the value we create for our clients, shareholders, partners, communities and the natural environment, as we work towards a greener future.

“ QED Group is proud to work with global clients supporting the energy transition to secure a greener future. ”



**Dr Keith Daly**  
PhD, LLB Hons, MSc, BSc  
Chairman  
QED Group

# 360° expert support

QED Group is a commercial professional services company specialising in supporting our global client base to decarbonise through market development, project delivery, legal and contractual expertise.

Our core business is within the global Clean Energy, Water and Infrastructure sectors, helping deliver large-scale projects to the value of \$5bn+. Our international track record includes supporting the construction of major highways, building water treatment facilities and delivering offshore wind and solar farm developments.

We maximise our clients' project delivery and financial interests right across the 360° project lifecycle, from conception through to operation and decommissioning.

When projects or commercial relationships face challenges, we support our clients to navigate efficiently through disputes and claims. We reduce delivery risk profiles through our long-standing experience, guidance, planning and contractual expertise.

“Our core business is within the global Clean Energy, Water and Infrastructure sectors helping deliver large-scale projects to the value of \$5bn+.”

Clean Energy, Water and Infrastructure sectors





# Our business at a glance

 **40+**  
Offshore wind projects

 **116**  
Solar projects

 **9**  
Green hydrogen projects

 **20**  
Water projects

 **30**  
Major infrastructure projects

 **\$5bn+**  
Major project delivery

 **200+**  
Disputes and claims resolved

 **\$400m+**  
Savings for our clients

 **30**  
Core team members

 **2,000+**  
Reach-back resources





# Our expertise

QED Group is a talent and experience-led organisation. Our team comprises industry leaders, global authorities, international technical and operational delivery specialists.

Our experts have supported the construction and project delivery of over 150 large-scale projects in 20 countries, across 5 continents and delivered over 200 major commercial claims and disputes.

Together we have hundreds of years of combined experience in the global Clean Energy, Water and Infrastructure sectors, including playing a pivotal role in market establishment; particularly in Europe and Latin America.

“ Our experts have worked on over 40 large-scale offshore wind projects across Europe, South America, Asia, the MENA Region, USA, Canada, Africa and Australasia. ”

## Executive team



## Members of our team



# Our services

We help the world's pioneering governments and organisations to establish new markets and fulfil their decarbonisation ambitions by providing expert advice that evolves and develops their legal, policy and regulatory frameworks.

Our track record within the global Clean Energy, Water and Infrastructure sectors includes supporting the construction of major highways, building water treatment facilities and delivering offshore wind and solar farm developments to the value of \$5bn+.

## Market development support

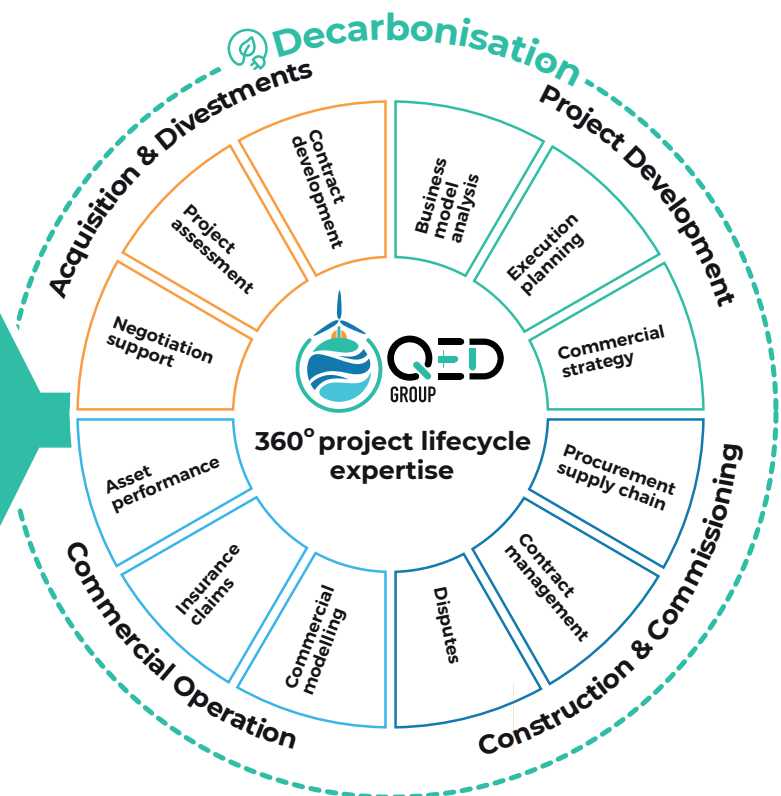
- Framework development:
- Legal
  - Policy
  - Regulatory
  - CFD and subsidy support structures

## Project delivery support

- Including:
- Legal and commercial
  - Project management and planning
  - Permitting and consents
  - Supply chain strategy
  - Procurement
  - Decarbonisation

## Legal & Contractual support

- Including:
- Legal, commercial and contractual support
  - Claims
  - Disputes
  - Arbitration
  - Expert witness



These capabilities, together with our culture of shared success and commitment, enable our clients to succeed in delivering their projects, optimising their operations, accelerating revenue growth and achieving their decarbonisation goals.

# Our partners

QED Group is a powerhouse of long-standing market experts and experienced professionals. In addition to our core team of management, project delivery, technical and legal specialists, we have built a partnership network of experienced and technically-excellent consultants with complimentary skill sets to our own.

Through our partnership relationships we have access to a database of over 2,000 project delivery contractors who have the capability and track record to support our projects globally.

QED Group adds value by combining our strengths in expert advice across the 360° project lifecycle, with our in-depth multisector project experience and an exceptional global delivery network.

## Our partners include:





# Our clients

We provide expert guidance to governments and organisations within the global Clean Energy, Water and Infrastructure sectors.

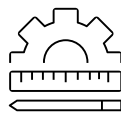
We work with clients primarily from legal, governmental or financial institutions, large-scale project development organisations and Tier 1 contractors.



**Government/  
Financial**



**Developers**



**Tier 1  
Contractors**



**Legal**

QED Group is committed to delivering outstanding results for our clients. We develop and share ambitious joint objectives and work closely with them to deliver positive outcomes for every project. We are proud to build long-lasting partnerships with our clients that are open, honest and collaborative.

## Our clients include:



## Our global clients

QED Group supports global commercial clients in more than 20 countries across 5 continents, from Europe and South America to Australasia.

Our team of experts have in-depth global industry knowledge, broad local experience and influential stakeholder networks. We provide expert guidance on bespoke country policies, international energy regulations, legal and contractual frameworks.

Our workforce and office locations are geographically spread to ensure strong communication with our customers and global support for large-scale project delivery right across the 360° project lifecycle, from conception through to operation and decommissioning.



### Our project location

- Current operational experience
- Opportunity development
- H2 development experience

### Office locations

- Australia | Belize | Brazil  
Gibraltar | Netherlands | UK

# Our markets

The global Clean Energy, Water and Infrastructure sectors are stable and experiencing exceptional investment and growth driven by climate change, government legislation and performance expectations.

## Clean Energy

Reaching global net-zero targets will require transforming all sectors of society that are highly dependent on hydrocarbons.

QED Group focus on 4 core sectors:



Offshore wind



Solar PV



Nuclear



Green hydrogen & sustainable fuels

**Offshore wind** is widely regarded as a critical part of the Clean Energy sector, essential for meeting the goals of net zero emissions by 2050 and considered to be the future bedrock of global renewable energy.

**Solar PV** is the most established renewable energy generation sector. QED supports developers of utility scale programmes, to ensure that local EPCs are performing to contract.

**Nuclear** is predicted to be the baseload clean energy source of the future, replacing utility scale fossil fuel power stations. Sitting in strategic positions in the fusion sector, we are growing our presence in the market.

**Green hydrogen** is seen as a key future source to decarbonise the fuels sector. QED bring technical and commercial expertise in delivering green hydrogen projects in the UK, Europe and Brazil. We can also build on this knowledge to support alternative fuels such as biodiesel, green ethanol and ammonia.

QED Group's team have extensive experience in delivering offshore and onshore wind farm developments. Our experts have worked on the delivery of over 40 large-scale projects in Europe, South America, Asia, the MENA Region, USA, Canada, Africa and Australasia.





## Water

The global Water industry is one of the most significant sectors in the world, with the supply of clean water a top priority on the global agenda. It not only provides drinking water and wastewater services to the global population, but also supplies and treats water for the industrial sector.

Large-scale project development and delivery dominate this industry as demand for water, wastewater treatment and distribution increases. Pressure on the water industry is expected to increase in the coming years as climate change reduces water availability worldwide and the world's populations continue to grow.

QED Group provides this industry across geographies with expert commercial guidance and large-scale project delivery support.

“ We provide expertise to support large-scale project development and delivery. ”



## Infrastructure

The global infrastructure construction sector is a broad and critical growth market spanning transportation, railways, roadways, airports and ports, to the development of the national electrical grid networks.

Large-scale national-scale projects are prevalent across this sector as global population growth and increasing performance expectations demand greater and more efficient transportation and power networks.

QED Group delivers expert commercial, cost and project guidance and large-scale project delivery support internationally, across these market sectors. We specialise particularly in resolving construction disputes and avoiding claims for our global clients.

“ We’re specialists in resolving construction disputes and avoiding claims for our global clients. ”



# Work with us


QED Group is proud to be supporting clients existing and new as we work towards a greener future.

We are dedicated to collaboratively identifying your success criteria, providing our expertise and support to help steer your projects through to completion, and to becoming your supplier of choice.

Contact us to find out more.  
We look forward to working with you.

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